



THE HOME BUYING PROCESS

a step-by-step
guide



START



Buyer Interview & Consultation

Loan Pre-Qualification

Find Dream Home

Notes: _____

☐ Receive Pre-Qualification letter from a lender

Amount: \$ _____

☐ Setup/Gain Access to Home Search Portal

☐ Sell Current Property (if needed)

Favorite Homes:

♥ _____
♥ _____
♥ _____
♥ _____

Denied

Reason/notes: _____

Counter Offer

Revised terms: _____

Offer Accepted!



Make an Offer

☐ Submit an Offer

Offer amount: \$ _____

Earnest money: \$ _____

Deadlines

☐ Order Inspections

Delivery deadline: _____

Inspection date: _____

Objection deadline: _____

Seller response deadline: _____

Resolution deadline: _____

☐ Received proof of repairs

☐ Order Appraisal

Closing!



Closing date: _____

Funds needed: \$ _____

Walkthrough date: _____

Utility transfer date: _____

Escrow & Title Co.

Appraisal Value: \$ _____