



# THE HOME BUYING PROCESS

a step-by-step  
guide



## Buyer Interview & Consultation



## Loan Pre-Qualification

Notes: \_\_\_\_\_

Receive Pre-Qualification letter from a lender

Amount: \$ \_\_\_\_\_

Setup/Gain Access to Home Search Portal

Sell Current Property (if needed)

## Find Dream Home

Denied

Reason/notes: \_\_\_\_\_

## Favorite Homes:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

## Counter Offer

Revised terms: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_



## Make an Offer

Submit an Offer

Offer amount: \$ \_\_\_\_\_

Earnest money: \$ \_\_\_\_\_

## Deadlines

Order Inspections

Delivery deadline: \_\_\_\_\_



Inspection date: \_\_\_\_\_

Objection deadline: \_\_\_\_\_

Seller response deadline: \_\_\_\_\_

Resolution deadline: \_\_\_\_\_

Received proof of repairs

Order Appraisal

## Escrow & Title Co.

Appraisal Value: \$ \_\_\_\_\_



## Closing!

Closing date: \_\_\_\_\_

Funds needed: \$ \_\_\_\_\_

Walkthrough date: \_\_\_\_\_

Utility transfer date: \_\_\_\_\_