



THE HOME BUYING PROCESS

a step-by-step guide



START



Buyer Interview & Consultation

Loan Pre-Qualification

Find Dream Home

Notes: _____

☐ Receive Pre-Qualification letter from a lender

Amount: \$ _____

☐ Comparative Market Analysis (CMA) Reviewed

☐ Sell Current Property (if needed)

Favorite Homes:

♥ _____
♥ _____
♥ _____
♥ _____

Denied

Reason/notes: _____

Counter Offer

Revised terms: _____

Offer Accepted!

Make an Offer

☐ Purchase Offer

Offer amount: \$ _____

Earnest money: \$ _____

Offer Date: _____



Buyer Inspections

☐ Inspection done

Deadline: _____

Repairs requested: _____

Seller Resolution: _____

Escrow & Title Co.

☐ Title search:

Clear?: Yes / No
(circle one)

Survey date: _____

☐ Repairs completed

☐ Appraisal done

Value: \$ _____

Closing!

Closing date: _____

Funds needed: \$ _____

Walkthrough date: _____

Utility transfer date: _____

